

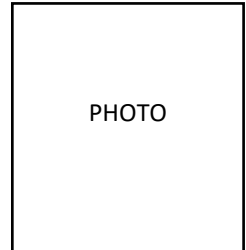
TERMS & CONDITIONS FOR AN AAVIN STOCKIST

1. Any Citizen of India with a pass in 10th standard may apply for an aavin stockist.
2. The upper age limit of the applicant is fixed as 60 years.
3. Preference would be given to physical Challenged/ Ex-serviceman/ Self Help Group in the selection of aavin stockist.
4. No communal reservations is followed in the selection process.
5. The relatives of aavin employees are prohibited from applying for stockist.
6. An applicant who is detained by the law not eligible to apply.
7. An applicant who is blacklisted by TCMPF Ltd/ any DCMPU for any reason not eligible to apply.
8. An applicant should have a minimum experience of 3 years in handling FMCG products. Experience in handling dairy products would be an added advantage.
9. An applicant may apply for Dry/Wet and both type of aavin products stockist.
10. An applicant should have necessary infrastructure facilities like Godown, Vehicle, and manpower to distribute aavin products to the entire district.

11. An applicant should have financial background and will be able to remit security Deposit of Rs. One lakh, Security Deposit will not bear any interest and it will be refunded to the applicant when the contract is over.
12. A Stockists will market all the products produced/Supplied by TCMPF Ltd., DCMPUS.
13. A Stockists will strictly follow the price structure for all aavin products and adhere to the structure always ensuring aavin products are being sold at MRP at retailer outlets.
14. Separate target for each Product will be fixed and a stockist will put his best efforts to achieve them.
15. Minimum sales target of a stockists is fixed Rs.25 Lakhs per month.
16. The performance of a stockist will be reviewed one in 6 months and the contract of non performing stockists will be can cancelled.
17. A stockist needs to canvas for dealers and retailers to be appointed city wise.
18. However concerned District Union reserves the right to appoint WSDs and retailers.
19. A stockist should not market/ distribute other brands of milk and milk products. If found, so the contract will be terminated.
20. Products will be supplied to stockists on cash and carry basis.
21. A Stockist will be supplied with the products on ex-dairy basis from the nearest DCMPUs.

22. A Stockist shall report about spoiled and damaged products with 3 days from the date of receipt of aavin products.
23. A Stockist shall have statutory license to market dairy products obtained from authorities concerned.
24. Managing Director TCMPF Ltd., Chennai reserves all the rights to terminate the contract at any time without assigning any reason.
25. All the disputes are subject to the jurisdiction the District Court concerned where stockist is appointed.
26. A Stockist will execute an agreement with aavin incorporating above mentioned clauses within a month from the date of appointment as aavin Stockist in the Rs.100/- stamp paper.
28. The Stockists will supply the products to the WSDS of the Districts at the rate specified by federation/Unions. The new WSDS will also be recommended by the stockists for appointment by the Union. All the WSDS of the union would lift products from the stockists only. The WSDS will in turn supply products to Retailers. The WSDS /Retailers are prohibited to supply products to the outlets of the union.

APPLICATION FORM FOR AN AAVIN STOCKIST



1. Name of the Applicant :
2. Father's Name :
3. Age :
4. Sex : Male/Female
5. Educational Qualification :
6. Community :
7. Address for Communication :

Pan No :

Aadhar No :

8 .Occupation :

9 Are you physically challenged? : yes / No

10 Are you an Ex- Service man? : Yes / No

11 Do you belong to any self help Group? : Yes/ No

(if yes give details)

12 Do you have any relatives working

in TCMPF Ltd.,/: Any

District Co-operative milk producers : Yes/ No

Unions? If yes, Give details.

Name :

Designation :

Place :

13 Are there any Civil/Criminal cases contemplated against you/ pending in any of the stations? : Yes/No

14 Name of the company :

15 GST pin No :

16 Your position in the company : partner/ proprietor/share holder etc.,

17 Details of Business Experience

SI.No	Name of product	Brand	Annual Sale Turn Over (Rs)	Period of Experience

18.Explain about Your retail network for the current business

SI.NO	Name of the products	Brand	City	No. Of Retail shops

19.Reasons for willing to become an aavin stockist :

20 Name of District for which applied :

21.Type of the product for which applied? : Dry/Wet/Both

22.Details of Godown /Ware house

Si. No	Location	Space(sq.ft)	Cold storage/Ordinary

23.No.of Deep freezer/Bottle Cooler available:

	Nos	Capacity	Make
Deep freezer			
Bottle cooler			

24. Availability of Vehicle:

SI.No	Type of Vehicle	Capacity	NO. OF vehicle	Whether Refrigerated

25. Financial back ground:

Category	Description	Owner of property	Value
1. Immovable	Land/Building		
2. Movable	Vehicle		
3. Gold			
4. Cash			
5. Others (please Specify)			

26.If you are appointed as aavin stockist, what will be the expected business?

First 3 months.....Lakhs

First 6 months.....Lakhs

One year.....Lakhs

Declaration

I.S/O.....,declare that the information furnished above is true to the best of my knowledge and belief.

PLACE:

DATE:

Signature of the Candidate